

930 Alta Vista Road
Simi Valley, CA 93063
June 25, 1995

President or Chief Executive Officer
W.A. Murphy, Inc.
4144 N. Arden Drive
El Monte, CA 91731

Dear Sir:

My wife and I want to thank you for the remarkable job Benny Barron and Tony Cacho have done in engineering the removal of the 100-foot sandstone mass overhang threatening the tiny cottage below it. This was an extremely difficult and chancy operation, considering how easily the house below could have been demolished in the process. As a matter of fact, when the central mass came down with a crunching roar amid the obscuring cloud of dust, a moan went up from all of us and we knew the house was gone. But when the dust cleared, we saw that the house was untouched! And when one observer saw how closely the line of cleavage followed the supporting wall beneath it, he facetiously cried out, "You're two inches off, Benny; you've got to do better than that!"

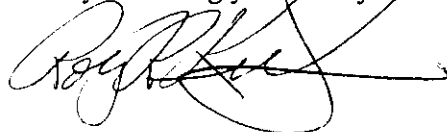
I look back and marvel at what was involved: ascertaining where to drill the holes to best match the line of the support wall underneath—no mean task since the wall was uneven and invisible to the drillers and the mass was fifteen or more feet thick, the number and spacing and depth of holes, the sequence of pouring and temperature considerations. . . .

The personal factors involved were so very unusual—pleasant. Benny, Tony, and Gilbert as a team were so very experienced and competent. What a joy to deal with these three men! Thoroughly professional and expert, yet personable, likable, honest, and very considerate and helpful. You are indeed fortunate to have such men. They're welcome in our home and at our table any time.

Even though the cost was an extreme hardship on our savings, we feel we received value for our money, under the low end of the bid at that! Thank you for your help, consideration, and honesty.

Ventura County will inspect the result tomorrow, and we'll see what happens. They may say one large fragment constitutes another hazard. In that event we will contact Benny again.

Sincerely thanking you for a job well done, we are,



Roy and Iris Kuljian